

Home Credit and Finance Bank

**Condensed Consolidated Interim Financial Statements
for the six month period ended 30 June 2017**

(unaudited)

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Independent Auditors' Report on Review of Condensed Consolidated Interim Financial Information

To the Participants and the Council

OOO "Home Credit and Finance Bank"

Introduction

We have reviewed the accompanying condensed consolidated interim statement of financial position of OOO "Home Credit and Finance Bank" (the "Bank") and its subsidiaries (the "Group") as at 30 June 2017, and the related condensed consolidated interim statements of profit or loss, comprehensive income, changes in equity and cash flows for the six-month period then ended, and notes to the condensed consolidated interim financial information (the "condensed consolidated interim financial information"). Management is responsible for the preparation and presentation of this condensed consolidated interim financial information in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*. Our responsibility is to express a conclusion on this condensed consolidated interim financial information based on our review.

Scope of Review

We conducted our review in accordance with International Standard on Review Engagements 2410 *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of condensed consolidated interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

Audited entity: OOO "Home Credit and Finance Bank"

Registration number in the Unified State Register of Legal Entities
1027700280937

Moscow, Russian Federation

Independent auditor: JSC "KPMG", a company incorporated under the Laws of the Russian Federation, a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Registration number in the Unified State Register of Legal Entities
1027700125628

Member of the Self-regulated organization of auditors "Russian Union of auditors" (Association). The Principal Registration Number of the Entry in the Register of Auditors and Audit Organisations: No. 11603053203.



ООО "Home Credit and Finance Bank"

Independent Auditors' Report on Review of Condensed Consolidated Interim Financial Information

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Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the condensed consolidated interim financial information as at 30 June 2017 and for the six-month period then ended is not prepared, in all material respects, in accordance with International Financial Reporting Standard IAS 34 *Interim Financial Reporting*.

Other matter

The condensed consolidated interim financial information for the three-month periods ended 30 June 2017 and 30 June 2016 is not reviewed.


Shevarenkov E. V.

Director

JSC "KPMG"

Moscow, Russian Federation

28 August 2017



Home Credit and Finance Bank
Condensed Consolidated Interim Statement of Profit or Loss
for the six month period ended 30 June 2017

| MRUB | Note | 6 month period ended 30 June 2017 (Unaudited) | 6 month period ended 30 June 2016 (Unaudited) | 3 month period ended 30 June 2017 (Unaudited) | 3 month period ended 30 June 2016 (Unaudited) |
|---|------|--|--|--|--|
| Interest income | 4 | 22,928 | 23,587 | 11,566 | 11,462 |
| Interest expense | 4 | (8,330) | (9,462) | (4,145) | (4,515) |
| Net interest income | | 14,598 | 14,125 | 7,421 | 6,947 |
| Fee and commission income | 5 | 5,924 | 6,444 | 3,223 | 3,400 |
| Fee and commission expense | 6 | (1,149) | (1,104) | (586) | (562) |
| Net fee and commission income | | 4,775 | 5,340 | 2,637 | 2,838 |
| Other operating income/(expense), net | 7 | 48 | (607) | 18 | 22 |
| Operating income | | 19,421 | 18,858 | 10,076 | 9,807 |
| Impairment losses on loans to customers | 8 | (1,402) | (7,705) | (769) | (2,769) |
| Impairment losses on other assets | 8 | (14) | (12) | (2) | - |
| General administrative expenses | 9 | (9,022) | (8,915) | (4,510) | (4,632) |
| Operating expenses | | (10,438) | (16,632) | (5,281) | (7,401) |
| Profit before tax | | 8,983 | 2,226 | 4,795 | 2,406 |
| Income tax expense | 10 | (1,832) | (481) | (957) | (492) |
| Profit for the period | | 7,151 | 1,745 | 3,838 | 1,914 |

The condensed consolidated interim financial statements as set out on pages 5 to 43 were approved by the Board of Management on 28 August 2017.

Chairman of the Board of Management

Y. Andresov



Chief Financial Officer

I. Kolikova

The condensed consolidated interim statement of profit or loss is to be read in conjunction with the notes to, and forming part of, the condensed consolidated interim financial statements.

Home Credit and Finance Bank
Condensed Consolidated Interim Statement of Comprehensive Income
for the six month period ended 30 June 2017

| | 6 month period ended 30 June 2017 (Unaudited) | 6 month period ended 30 June 2016 (Unaudited) | 3 month period ended 30 June 2017 (Unaudited) | 3 month period ended 30 June 2016 (Unaudited) |
|---|--|--|--|--|
| MRUB | | | | |
| Profit for the period, recognised in condensed consolidated interim statement of profit or loss | <u>7,151</u> | <u>1,745</u> | <u>3,838</u> | <u>1,914</u> |
| Other comprehensive income/(loss) that is or may be reclassified subsequently to profit or loss | | | | |
| Revaluation reserve for financial assets available for sale: | | | | |
| - net change in fair value of financial assets available for sale, net of tax | (202) | (108) | (199) | (138) |
| - net change in fair value of financial assets available for sale transferred to profit or loss, net of tax | 204 | 251 | 204 | 237 |
| Cash flow hedge reserve: | | | | |
| - effective portion of changes in fair value, net of tax | - | 200 | - | - |
| - net amount transferred to profit or loss, net of tax | - | (237) | - | - |
| Effect of foreign currency translation | <u>76</u> | <u>(816)</u> | <u>184</u> | <u>(231)</u> |
| Other comprehensive income/(loss) for the period, net of tax | <u>78</u> | <u>(710)</u> | <u>189</u> | <u>(132)</u> |
| Total comprehensive income for the period | <u>7,229</u> | <u>1,035</u> | <u>4,027</u> | <u>1,782</u> |

Chairman of the Board of Management

Y. Andresov



Chief Financial Officer

I. Kolikova

The condensed consolidated interim statement of comprehensive income is to be read in conjunction with the notes to, and forming part of, the condensed consolidated interim financial statements.

Home Credit and Finance Bank
Condensed Consolidated Interim Statement of Financial Position
as at 30 June 2017

| MRUB | | 30 June 2017 | 31 Dec 2016 |
|---|-------------|-----------------------|-----------------------|
| ASSETS | Note | (Unaudited) | |
| Cash and cash equivalents | 11 | 23,400 | 23,122 |
| Placements with banks and other financial institutions | 12 | 2,863 | 7,461 |
| Loans to customers | 13 | 177,440 | 170,945 |
| Positive fair value of derivative instruments | | - | 22 |
| Financial assets available for sale (unpledged) | | 21,945 | 21,602 |
| Assets classified as held for sale | | 177 | 127 |
| Property, equipment and intangible assets | 14 | 7,608 | 7,799 |
| Investment in associate | | 67 | 138 |
| Current income tax receivable | | 194 | - |
| Deferred tax asset | | 3,874 | 4,818 |
| Other assets | 15 | <u>1,699</u> | <u>1,557</u> |
| Total assets | | <u>239,267</u> | <u>237,591</u> |
| LIABILITIES AND EQUITY | | | |
| Liabilities | | | |
| Debt securities issued | 16 | 3,134 | 1,257 |
| Subordinated debt | 17 | 23,649 | 24,279 |
| Due to banks and other financial institutions | 18 | 5,774 | 6,973 |
| Current accounts and deposits from customers | 19 | 154,626 | 155,683 |
| Negative fair value of derivative instruments | 20 | 218 | 39 |
| Current income tax liability | | 118 | 336 |
| Other liabilities | 21 | <u>4,856</u> | <u>5,227</u> |
| Total liabilities | | <u>192,375</u> | <u>193,794</u> |
| Equity | | | |
| Charter capital | | 4,406 | 4,406 |
| Other capital contributions | | 10,631 | 10,631 |
| Revaluation reserve for financial assets available for sale | | 11 | 9 |
| Translation reserve | | (880) | (956) |
| Retained earnings | | <u>32,724</u> | <u>29,707</u> |
| Total equity | | <u>46,892</u> | <u>43,797</u> |
| Total liabilities and equity | | <u>239,267</u> | <u>237,591</u> |

Chairman of the Board of Management

Y. Andresov



Chief Financial Officer

I. Kolikova

The condensed consolidated interim statement of financial position is to be read in conjunction with the notes to, and forming part of, the condensed consolidated interim financial statements.

Home Credit and Finance Bank
Condensed Consolidated Interim Statement of Changes in Equity
for the six month period ended 30 June 2017

| MRUB | Attributable to equity holders of the Group | | | | | | |
|--|---|-----------------------------|---|-------------------------|---------------------|-------------------|---------------|
| | Charter capital | Other capital contributions | Revaluation reserve for financial assets available for sale | Cash flow hedge reserve | Translation reserve | Retained earnings | Total |
| Balance at 1 January 2016 | 4,406 | 10,631 | (86) | 37 | 175 | 24,491 | 39,654 |
| Profit for the period | - | - | - | - | - | 1,745 | 1,745 |
| Revaluation reserve for financial assets available for sale: | | | | | | | |
| - net change in fair value, net of tax | - | - | (108) | - | - | - | (108) |
| - net change in fair value transferred to profit or loss, net of tax | - | - | 251 | - | - | - | 251 |
| Cash flow hedge reserve: | | | | | | | |
| - effective portion of changes in fair value, net of tax | - | - | - | 200 | - | - | 200 |
| - net amount transferred to profit or loss, net of tax | - | - | - | (237) | - | - | (237) |
| Effect of foreign currency translation | - | - | - | - | (816) | - | (816) |
| Total comprehensive income/(loss) for the period | - | - | 143 | (37) | (816) | 1,745 | 1,035 |
| Dividends paid | - | - | - | - | - | (1,777) | (1,777) |
| Balance at 30 June 2016 (unaudited) | 4,406 | 10,631 | 57 | - | (641) | 24,459 | 38,912 |

| | | | Revaluation reserve for financial assets available for sale | Translation reserve | Retained earnings | Total |
|--|--------------------|--------------------------------|---|------------------------|----------------------|---------|
| MRUB | Charter capital | Other capital contributions | | | | |
| Balance at 1 January 2017 | 4,406 | 10,631 | 9 | (956) | 29,707 | 43,797 |
| Profit for the period | - | - | - | - | 7,151 | 7,151 |
| Revaluation reserve for financial assets available for sale: | | | | | | |
| - net change in fair value, net of tax | - | - | (202) | - | - | (202) |
| - net change in fair value transferred to profit or loss, net of tax | - | - | 204 | - | - | 204 |
| Effect of foreign currency translation | - | - | - | 76 | - | 76 |
| Total comprehensive income for the period | - | - | 2 | 76 | 7,151 | 7,229 |
| Dividends paid | - | - | - | - | (4,134) | (4,134) |
| Balance at 30 June 2017 (unaudited) | 4,406 | 10,631 | 11 | (880) | 32,724 | 46,892 |

Chairman of the Board of Management

Y. Andresov



Chief Financial Officer

I. Kolikova

The condensed consolidated interim statement of changes in equity is to be read in conjunction with the notes to, and forming part of, the condensed consolidated interim financial statements.

Home Credit and Finance Bank
Condensed Consolidated Interim Statement of Cash Flows
for the six month period ended 30 June 2017

| MRUB | Note | 6 month period ended 30 June 2017 (Unaudited) | 6 month period ended 30 June 2016 (Unaudited) |
|--|-----------|--|--|
| Cash flow from operating activities | | | |
| Interest received | | 23,882 | 24,722 |
| Interest paid | | (8,279) | (9,535) |
| Fees and commissions received | | 5,863 | 6,821 |
| Fees and commissions paid | | (1,141) | (1,097) |
| Net receipts from foreign exchange transactions | | 142 | 6,407 |
| Other operating income received | | 44 | 131 |
| Administrative and other operating expenses paid | | (8,489) | (7,387) |
| Income tax paid | | (1,305) | (25) |
| Cash flows from operating activities before changes in operating assets and liabilities | | 10,717 | 20,037 |
| Changes in operating assets and liabilities | | | |
| Net decrease/(increase) in placements with banks and other financial institutions | | 4,374 | (5,339) |
| Net increase in financial assets available for sale | | (660) | (1,554) |
| Net (increase)/decrease in loans to customers | | (8,824) | 3,664 |
| Net increase in other assets | | (75) | (17) |
| Net decrease in current accounts and deposits from customers | | (1,251) | (22,180) |
| Net (decrease)/increase in due to banks and other financial institutions | | (1,326) | 7,579 |
| Net increase in other liabilities | | 45 | 253 |
| Net cash from operating activities | | 3,000 | 2,443 |
| Cash flows used in investing activities | | | |
| Dividends from associate | | 138 | 123 |
| Proceeds from sale of property and equipment | | 1 | 5 |
| Acquisition of property, equipment and intangible assets | | (639) | (669) |
| Net cash used in investing activities | | (500) | (541) |
| Cash flows used in financing activities | | | |
| Proceeds from the issue of debt securities | | 1,809 | - |
| Repayments of debt securities issued | | - | (3,000) |
| Repayments of subordinated debt | | - | (2,041) |
| Dividends paid | | (4,134) | (1,777) |
| Net cash used in financing activities | | (2,325) | (6,818) |
| Net increase/(decrease) in cash and cash equivalents | | 175 | (4,916) |
| Effect of exchange rate changes on cash and cash equivalents | | 103 | (1,023) |
| Cash and cash equivalents at 1 January | 11 | 23,122 | 33,500 |
| Cash and cash equivalents at 30 June | 11 | 23,400 | 27,561 |

Chairman of the Board of Management

Y. Andresov

Chief Financial Officer

I. Kolikova

The condensed consolidated interim statement of cash flows is to be read in conjunction with the notes to, and forming part of, the condensed consolidated interim financial statements.

1. Description of the Group

OOO "Home Credit and Finance Bank" (the "Bank") was established in the Russian Federation as a Limited Liability Company and was granted its banking licence in 1990. In 2002 the Bank was acquired by Home Credit Group. On 13 October 2011 the Bank received General Banking Licence #316 from the Central Bank of Russia (the "CBR"). The Bank together with its subsidiaries is further referred to as the Group.

Registered office

8/1 Pravda st
 Moscow 125040
 Russian Federation

| Participants | Country of incorporation | Ownership interest (%) | |
|--------------------------------|--------------------------|-----------------------------|-------------|
| | | 30 June 2017 (Unaudited) | 31 Dec 2016 |
| Home Credit B.V. | The Netherlands | 99.99 | 99.99 |
| Home Credit International a.s. | Czech Republic | 0.01 | 0.01 |

The ultimate controlling owner is Petr Kellner, who exercises control over the Group through PPF Group N.V. registered in the Netherlands.

| Consolidated subsidiaries | Country of incorporation | Ownership interest (%) | |
|--------------------------------------|--------------------------|-----------------------------|-------------|
| | | 30 June 2017 (Unaudited) | 31 Dec 2016 |
| Financial Innovations (LLC) | Russian Federation | 100.00 | 100.00 |
| Bank Home Credit (SB JSC) | Kazakhstan | 100.00 | 100.00 |
| Bonus Center Operations (LLC)* | Russian Federation | 0 | 100.00 |
| Eurasia Capital S.A. | Luxemburg | see below | see below |
| Eurasia Structured Finance No.3 B.V. | The Netherlands | see below | see below |
| HC Finance No.2 (LLC)** | Russian Federation | see below | see below |
| Eurasia Structured Finance No.4 B.V. | The Netherlands | see below | see below |

Eurasia Capital S.A., Eurasia Structured Finance No.3 B.V., HC Finance No.2 (LLC) and Eurasia Structured Finance No.4 B.V. are special purpose entities established to facilitate the Group's issues of debt securities and subordinated debt.

* As at 30 June 2017 Bonus Center Operations (LLC) was liquidated.

** As at 30 June 2017 HC Finance No.2 (LLC) was liquidated.

| Associate | Country of incorporation | Ownership interest (%) | |
|-------------------------------|--------------------------|-----------------------------|-------------|
| | | 30 June 2017 (Unaudited) | 31 Dec 2016 |
| Equifax Credit Services (LLC) | Russian Federation | 25.00 | 25.00 |

Council

Jiri Smejck Chairman
 Irina Kolikova Deputy Chairman
 Galina Vaisband Member
 Yuly Tai Member

Board of Management

Yuriy Andresov Chairman
 Dmitri Mosolov First Deputy Chairman
 Artem Aleshkin Deputy Chairman
 Aleksandr Antonenko Deputy Chairman
 Martin Schaffer Deputy Chairman
 Olga Egorova Member

1. Description of the Group (continued)

Principal activities

The activities of the Group are regulated by the CBR and the activities of the Subsidiary Bank Joint-Stock Company "Home Credit and Finance Bank" (Bank Home Credit (SB JSC)) are regulated by the National Bank of the Republic of Kazakhstan (the "NBRK"). The principal activity of the Group is the provision of the full range of banking products and services to individual customers across the Russian Federation and the Republic of Kazakhstan such as lending, deposit taking, saving and current accounts service and maintenance, payments, debit cards issuance and maintenance, Internet-banking, payroll and other banking services.

The loans are offered to existing and new customers across the Russian Federation and the Republic of Kazakhstan via a national wide distribution network comprising variable channels: own banking offices, points of sale at retailers, Russian Post branches, Kazakh Post branches and other third parties.

As at 30 June 2017 the Bank's distribution network comprised the head office in Moscow and 7 branches in Ufa, Rostov-on-Don, Saint-Petersburg, Yekaterinburg, Novosibirsk, Khabarovsk, Nizhniy Novgorod, 249 standard banking offices, 3,694 loan offices, 78 regional centres, 2 representative offices and over 93 thousand points of sale in the Russian Federation and several Russian post offices. As at 30 June 2017 the ATM network comprised 723 ATMs and payment terminals across the Russian Federation.

As at 30 June 2017 the distribution network in Kazakhstan comprised 41 standard banking offices, 8,490 loan offices and points of sale, 222 Kazakhstan post offices and 410 ATMs and payment terminals across the country.

2. Basis of preparation

The condensed consolidated interim financial statements follow, in the context of measurement, all requirements of International Financial Reporting Standards (IFRS). The disclosures in these condensed consolidated interim financial statements have been presented in accordance with IAS 34 Interim Financial Reporting, and therefore should be read in conjunction with the Group's annual consolidated financial statements for the year ended 31 December 2016, as these condensed consolidated interim financial statements provide an update of previously reported financial information.

(a) Basis of measurement

The condensed consolidated interim financial statements are prepared on the historical cost or amortised historical cost basis except that financial instruments at fair value through profit or loss and available-for-sale assets are stated at fair value. Other financial assets and liabilities are stated at amortised cost. Non-financial assets and liabilities are stated at historical cost, restated for the effects of inflation as described in Note 3(b) of the Group's annual consolidated financial statements for the year ended 31 December 2016.

(b) Presentation and functional currency

The national currency of the Russian Federation is the Russian Rouble ("RUB"). Management determined functional currency of the Bank and all of its subsidiaries, except Bank Home Credit (SB JSC), to be the RUB as it reflects the economic substance of the majority of underlying events and circumstances of the Group. The functional currency of Bank Home Credit (SB JSC) is Kazakhstan Tenge ("KZT"). The RUB is the Group's presentation currency for the purposes of these consolidated financial statements. Financial information presented in RUB is rounded to the nearest million unless otherwise stated.

(c) Business environment

The Group's operations are primarily located in the Russian Federation and the Republic of Kazakhstan. Consequently, the Group is exposed to the economic and financial markets of the Russian Federation and the Republic of Kazakhstan, which display emerging-market characteristics. Legal, tax and regulatory frameworks continue to be developed, but are subject to varying interpretations and frequent changes that, together with other legal and fiscal impediments, contribute to the challenges faced by entities operating in the Russian Federation and the Republic of Kazakhstan.

2. Basis of preparation (continued)

The conflict in Ukraine and related events has increased the perceived risks of doing business in the Russian Federation. The imposition of economic sanctions on Russian individuals and legal entities by the European Union, the United States of America, Japan, Canada, Australia and others, as well as retaliatory sanctions imposed by the Russian government, has resulted in increased economic uncertainty including more volatile equity markets, a depreciation of the Russian Rouble, a reduction in both local and foreign direct investment inflows and a significant tightening in the availability of credit. In particular, some Russian entities may be experiencing difficulties in accessing international equity and debt markets and may become increasingly dependent on Russian state banks to finance their operations. The longer term effects of recently implemented sanctions, as well as the threat of additional future sanctions, are difficult to determine. Management of the Group believes that it takes all the necessary efforts to support the economic stability of the Group in the current environment.

The condensed consolidated interim financial statements reflect management's assessment of the impact of the business environment of the Russian Federation and the Republic of Kazakhstan on the operations and financial position of the Group. The future business environment may differ from management's assessment.

3. Significant accounting policies

The significant accounting policies applied in the preparation of the condensed consolidated interim financial statements are consistent with those used in the preparation of the Group's annual financial statements for the year ended 31 December 2016.

(a) New standards and interpretations not yet adopted

A number of new standards, amendments to standards and interpretations were not yet effective as at 30 June 2017, and were not applied in preparing these condensed consolidated interim financial statements. Of these pronouncements, potentially the following will have an impact on the financial position and performance. The Group plans to adopt these pronouncements when they become effective.

IFRS 15 Revenue from Contracts with Customers establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It replaces existing revenue recognition guidance, including IAS 18 *Revenue*, IAS 11 *Construction Contracts* and IFRIC 13 *Customer Loyalty Programmes*. The core principle of the new standard is that an entity recognises revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. The new standard results in enhanced disclosures about revenue, provides guidance for transactions that were not previously addressed comprehensively and improves guidance for multiple-element arrangements. IFRS 15 is effective for annual reporting periods beginning on or after 1 January 2018, with early adoption permitted. The Group does not intend to adopt this standard early. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 15.

IFRS 16 Leases replaces the existing lease accounting guidance in IAS 17 *Leases*, IFRIC 4 *Determining whether an Arrangement contains a lease*, SIC-15 *Operating Leases – Incentives* and SIC-27 *Evaluating the Substance of Transactions Involving the Legal Form of a Lease*. It eliminates the current dual accounting model for lessees, which distinguishes between on-balance sheet finance leases and off-balance sheet operating leases. Instead, there is a single, on-balance sheet accounting model that is similar to current finance lease accounting. Lessor accounting remains similar to current practice – i.e. lessors continue to classify leases as finance and operating leases. IFRS 16 is effective for annual reporting periods beginning on or after 1 January 2019, early adoption is permitted if IFRS 15 Revenue from Contracts with Customers is also adopted. The Group does not intend to adopt this standard early. The Group is assessing the potential impact on its consolidated financial statements resulting from the application of IFRS 16.

3. Significant accounting policies (continued)

IFRS 9 Financial instruments, published in July 2014, replaces the existing guidance in IAS 39 *Financial Instruments: Recognition and Measurement*, and includes requirements for classification and measurement of financial instruments, impairment of financial assets and hedge accounting.

Classification and measurement

IFRS 9 contains three principal classification categories for financial assets: measured at amortised cost, fair value through other comprehensive income (FVOCI) and fair value through profit or loss (FVTPL). The classification of financial assets under IFRS 9 is generally based on the business model in which a financial asset is managed and its contractual cash flow characteristics. The standard eliminates the existing IAS 39 categories of held-to-maturity, loans and receivables and available-for-sale. Under IFRS 9, derivatives embedded in contracts where the host is a financial asset in the scope of the standard are not separated. Instead, the whole hybrid instrument is assessed for classification. Equity investments are measured at fair value.

IFRS 9 largely retains the existing requirements in IAS 39 for the classification of financial liabilities.

Impairment

IFRS 9 replaces the 'incurred loss' model in IAS 39 with an 'expected credit loss' model. The new impairment model applies to financial assets measured at amortised cost and FVOCI, lease receivables, certain loan commitments and financial guarantee contracts. The new impairment model generally requires to recognize expected credit losses in profit or loss for all financial assets, even those that are newly originated or acquired. Under IFRS 9, impairment is measured as either expected credit losses resulting from default events on the financial instrument that are possible within the next 12 months ('12-month ECL') or expected credit losses resulting from all possible default events over the expected life of the financial instrument ('lifetime ECL'). Initial amount of expected credit losses recognised for a financial asset is equal to 12-month ECL (except for certain trade and lease receivables, and contract assets, or purchased or originated credit-impaired financial assets). If the credit risk on the financial instrument has increased significantly since initial recognition, the loss allowance is measured at an amount equal to lifetime ECL.

Financial assets for which 12-month ECL is recognised are considered to be in stage 1; financial assets that have experienced a significant increase in credit risk since initial recognition, but are not defaulted are considered to be in stage 2; and financial assets that are in default or otherwise credit-impaired are considered to be in stage 3.

Measurement of expected credit losses is required to be unbiased and probability-weighted, should reflect the time value of money and incorporate reasonable and supportable information that is available without undue cost or effort about past events, current conditions and forecasts of future economic conditions. Under IFRS 9, credit losses are recognised earlier than under IAS 39, resulting in increased volatility in profit or loss. It will also tend to result in an increased impairment allowance, since all financial assets will be assessed for at least 12-month ECL and the population of financial assets to which lifetime ECL applies is likely to be larger than the population with objective evidence of impairment identified under IAS 39.

Calculation of expected credit losses is likely to be based on the probability of default, loss given default and exposure at default (PDxLGDxEAD) approach (at least for some portfolios), depending on the type of the exposure, stage at which the exposure is classified under IFRS 9, collective or individual assessment, etc.

Hedge accounting

The general hedge accounting requirements aim to simplify hedge accounting, aligning the hedge accounting more closely with risk management strategies. The standard does not explicitly address macro hedge accounting, which is being considered in a separate project. IFRS 9 includes an accounting policy choice to continue to apply the hedge accounting requirements of IAS 39.

3. Significant accounting policies (continued)

Transition

The classification and measurement and impairment requirements are generally applied retrospectively (with some exemptions) by adjusting the opening retained earnings and reserves at the date of initial application, with no requirement to restate comparative periods.

IFRS 9 is effective for annual reporting periods beginning on or after 1 January 2018. Early adoption of the standard is permitted. The Group does not intend to adopt the standard earlier.

The Group has started a formal assessment of potential impact on its condensed consolidated interim financial statements resulting from the application of IFRS 9. However, it is not practicable at the moment to quantitatively estimate the impact that the application of IFRS 9 will have on the Group's condensed consolidated interim financial statements. The Group is currently in the process of analysis of Group methodology and functional specification for the automatised tool for registering SPPI test results. The Group has started the impairment model development based on IFRS 9. First (PDxLGDxEAD) models for all segments except for low default portfolios have been developed by the end of 2016.

The following amended standards :

- Disclosure Initiative (Amendments to IAS 7 Statement of Cash Flows);
- Recognition of Deferred Tax Assets for Unrealised Losses (Amendments to IAS 12 Income Taxes);
- Classification and Measurement of Share-based Payment Transactions (Amendments to IFRS 2 Share-Based Payment).

The Group has not yet analysed the likely impact of these pronouncements on its' consolidated financial

(b) Comparative numbers

The presentation of certain captions relating to fee and commission income was changed as at 30 June 2017 in comparison with 30 June 2016 to better present the nature of the underlying transaction. Comparative information is reclassified to conform to changes in presentation in the current year. The effect of this change in presentation is follows:

| | 6 month period ended 30 June 2016 | | 6 month period ended 30 June 2016 |
|--|--|---|---|
| | As previously reported MRUB (Unaudited) | Effect of reclassifi- cations MRUB (Unaudited) | As reclassified MRUB (Unaudited) |
| Reclassification of fees from retailers from consolidated statement of profit or loss caption "Fee and commission income" to interest income on loans to customers in caption "Interest income" | | | |
| Interest income | 23,143 | 444 | 23,587 |
| Fee and commission income | 6,888 | (444) | 6,444 |

3. Significant accounting policies (continued)

| | 3 month period ended 30 June 2016 | | 3 month period ended 30 June 2016 |
|--|--|---|---|
| | As previously reported MRUB (Unaudited) | Effect of reclassifi- cations MRUB (Unaudited) | As reclassified MRUB (Unaudited) |
| Reclassification of fees from retailers from consolidated statement of profit or loss caption “Fee and commission income” to interest income on loans to customers in caption “Interest income” | | | |
| Interest income | 11,295 | 167 | 11,462 |
| Fee and commission income | 3,567 | (167) | 3,400 |

4. Interest income and interest expense

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|--|--|--|--|--|
| Interest income | | | | |
| Loans to individuals | 21,141 | 21,819 | 10,684 | 10,526 |
| Financial assets available for sale | 793 | 884 | 425 | 392 |
| Placements with banks and other financial institutions | 561 | 663 | 248 | 432 |
| Loans to corporations | 261 | 185 | 143 | 104 |
| Amounts receivable under reverse repurchase agreements | 172 | 36 | 66 | 8 |
| | 22,928 | 23,587 | 11,566 | 11,462 |
| Interest expense | | | | |
| Current accounts and deposits from customers | 6,719 | 7,202 | 3,327 | 3,456 |
| Subordinated debt | 1,124 | 1,430 | 561 | 649 |
| Due to banks and other financial institutions | 401 | 382 | 202 | 228 |
| Debt securities issued | 85 | 405 | 54 | 178 |
| Amounts payable under repurchase agreements | 1 | 43 | 1 | 4 |
| | 8,330 | 9,462 | 4,145 | 4,515 |

Included within interest income on loans to individuals for six months ended 30 June 2017 is a total of MRUB 785 (six months ended 30 June 2016: MRUB 1,793) accrued on impaired financial assets.

5. Fee and commission income

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|--|--|--|--|--|
| Insurance agent commissions | 3,656 | 4,029 | 2,026 | 2,162 |
| Customer payments processing and account maintenance | 696 | 601 | 351 | 315 |
| Contractual penalties from customers | 559 | 854 | 296 | 433 |
| Cash operations | 483 | 518 | 239 | 259 |
| Fees from retailers | 309 | 169 | 171 | 105 |
| Pension agent commissions | 131 | 203 | 64 | 88 |
| Other | 90 | 70 | 76 | 38 |
| | 5,924 | 6,444 | 3,223 | 3,400 |

6. Fee and commission expense

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|---|--|--|--|--|
| Payments to the Deposit Insurance Agency | 355 | 291 | 177 | 141 |
| Payments processing and account maintenance | 318 | 266 | 184 | 131 |
| Cash transactions | 245 | 293 | 126 | 139 |
| Customer verification fees | 177 | 148 | 56 | 83 |
| State duties | - | 46 | - | 23 |
| Other | 54 | 60 | 43 | 45 |
| | 1,149 | 1,104 | 586 | 562 |

7. Other operating income/(expense), net

| | | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|------|--|--|--|--|--|
| Note | | | | | |
| | Share of the profit of associate | 67 | 66 | 37 | 32 |
| | Gain from foreign exchange revaluation of financial assets and liabilities | 40 | 1,189 | (33) | 265 |
| | Net realised gain on disposal of financial assets available for sale | 29 | 19 | 15 | 24 |
| | Gain from sale of loans | 2 | - | - | - |
| 13 | Net gain/(loss) on interest rate derivatives | 1 | 9 | - | (9) |
| | Net gain on early redemption of subordinated debt | - | 207 | - | 207 |
| | Hedging derivatives instruments | - | (78) | - | - |
| | Net loss on spot transactions and currency derivatives | (111) | (2,088) | 6 | (556) |
| | Other | 20 | 69 | (7) | 59 |
| | | 48 | (607) | 18 | 22 |

8. Charge/(recovery) of impairment losses

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|-----------------------|--|--|--|--|
| POS loans | 947 | 2,003 | 490 | 954 |
| Credit card loans | 337 | 2,137 | 219 | 788 |
| Loans to corporations | 252 | - | 195 | - |
| Mortgage loans | (12) | 186 | 38 | 44 |
| Cash loans | (122) | 3,381 | (173) | 983 |
| Car loans | - | (2) | - | - |
| Other assets | 14 | 12 | 2 | - |
| | 1,416 | 7,717 | 771 | 2,769 |

9. General administrative expenses

| | | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|-------------------------------|------|--|--|--|--|
| | Note | | | | |
| Personnel related expenses | | 4,694 | 4,599 | 2,376 | 2,435 |
| Payroll related taxes | | 1,044 | 958 | 503 | 454 |
| Depreciation and amortisation | | 857 | 1,038 | 418 | 503 |
| Occupancy | 24 | 521 | 540 | 261 | 269 |
| Information technology | | 419 | 383 | 202 | 209 |
| Telecommunication and postage | | 398 | 368 | 206 | 205 |
| Repairs and maintenance | | 376 | 307 | 191 | 160 |
| Professional services | | 328 | 262 | 159 | 175 |
| Taxes other than income tax | | 107 | 112 | 50 | 58 |
| Travel expenses | | 83 | 73 | 42 | 38 |
| Advertising and marketing | | 62 | 110 | 31 | 62 |
| Other | | 133 | 165 | 71 | 64 |
| | | <u>9,022</u> | <u>8,915</u> | <u>4,510</u> | <u>4,632</u> |

10. Income tax expense

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
|--|--|--|--|--|
| Current tax expense | (888) | (388) | (447) | (208) |
| Deferred tax expense | (944) | (93) | (510) | (284) |
| | (1,832) | (481) | (957) | (492) |
| Reconciliation of effective tax rate | | | | |
| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) | 3 month period ended 30 June 2017 MRUB (Unaudited) | 3 month period ended 30 June 2016 MRUB (Unaudited) |
| Profit before tax | 8,983 | 2,226 | 4,795 | 2,406 |
| Income tax using the applicable tax rate (20%) | (1,797) | (445) | (959) | (481) |
| Net non-deductible costs | (48) | (45) | (11) | (12) |
| Income taxed at lower tax rates | 13 | 9 | 13 | 1 |
| | (1,832) | (481) | (957) | (492) |

10. Income tax expense (continued)

The tax effects relating to components of other comprehensive income comprise:

| | 6 month period ended 30 June 2017 (Unaudited) | | | 6 month period ended 30 June 2016 (Unaudited) | | | 3 month period ended 30 June 2017 (Unaudited) | | | 3 month period ended 30 June 2016 (Unaudited) | | |
|---|---|----------------|-------------------------|---|------------------------------|-------------------------|---|----------------|-------------------------|---|----------------|-------------------------|
| | Amount before tax | Tax expense | Amount net of tax | Amount before tax | Tax (expense)/ benefit | Amount net of tax | Amount before tax | Tax expense | Amount net of tax | Amount before tax | Tax expense | Amount net of tax |
| MRU | | | | | | | | | | | | |
| Net change in fair value of financial assets available for sale | 3 | (1) | 2 | 179 | (36) | 143 | 6 | (1) | 5 | 124 | (25) | 99 |
| Cash flow hedge | - | - | - | (46) | 9 | (37) | - | - | - | - | - | - |
| | 3 | (1) | 2 | 133 | (27) | 106 | 6 | (1) | 5 | 124 | (25) | 99 |

11. Cash and cash equivalents

| | 30 June 2017 | 31 Dec 2016 |
|---|----------------------|----------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Amounts receivable under reverse repurchase agreements | 7,963 | 7,024 |
| Nostro accounts with the CBR | 6,779 | 6,829 |
| Placements with banks and other financial institutions due within one month | 3,445 | 2,950 |
| Cash | 3,393 | 4,429 |
| Placements with the NBRK | 1,764 | 1,890 |
| Nostro accounts with the NBRK | 56 | - |
| | <u>23,400</u> | <u>23,122</u> |

No cash and cash equivalents are impaired or past due.

Placements with banks and other financial institutions shown above comprise nostro accounts and loans and deposits.

12. Placements with banks and other financial institutions

| | 30 June 2017 | 31 Dec 2016 |
|---|---------------------|---------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Placements with MasterCard and VISA | 1,581 | 1,655 |
| Minimum reserve deposit with the CBR | 1,115 | 1,102 |
| Minimum reserve deposit with the NBRK | 161 | 144 |
| Term deposits with banks and other financial institutions due after one month | 6 | 4,560 |
| | <u>2,863</u> | <u>7,461</u> |

The minimum reserve deposit with the CBR is a mandatory non-interest bearing deposit calculated in accordance with regulations issued by the CBR whose withdrawability is restricted.

In accordance with regulations issued by the NBRK, minimum reserve requirements are calculated as a percentage of particular Bank Home Credit's (SB JSC) liabilities. Bank Home Credit (SB JSC) is required to comply with these requirements by maintaining average cash in local currency and nostro accounts with the NBRK equal or in excess of the average minimum requirements.

Placements with MasterCard and VISA are security deposits whose withdrawability is restricted.

None of the items described above are impaired or past due.

13. Loans to customers

| | 30 June 2017 | 31 Dec 2016 |
|-----------------------|---------------------|--------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Cash loans | 106,179 | 97,930 |
| POS loans | 56,926 | 61,667 |
| Credit card loans | 18,293 | 19,644 |
| Loans to corporations | 6,027 | 4,346 |
| Mortgage loans | 2,141 | 2,755 |
| Car loans | 1 | 4 |
| Impairment allowance | (12,127) | (15,401) |
| | 177,440 | 170,945 |

The Group provides point-of-sale loans ("POS loans") for any purpose including household goods, services and other purposes. Cash loans and credit cards are issued for general purposes.

The following table provides the average size of loans granted and the average contractual term by type of loans:

| | 30 June 2017 | | 31 December 2016 | |
|------------|---------------------|---------------|-------------------------|---------------|
| | (Unaudited) | | | |
| | Size | Term | Size | Term |
| | TRUB | Months | TRUB | Months |
| Cash loans | 177.1 | 47 | 169.2 | 47 |
| POS loans | 37.8 | 17 | 37.2 | 17 |

| | 30 June 2017 (Unaudited) | | | 31 December 2016 | | |
|--------------|--------------------------|-------------------------|--------|--------------------------|-------------------------|--------|
| | Min. monthly payment* | Average credit limit | Term | Min. monthly payment* | Average credit limit | Term |
| | % | TRUB | Months | % | TRUB | Months |
| Credit cards | 5% | 76 | 36 | 5% | 73 | 36 |

* Minimum monthly payment out of the outstanding principal balance on the respective credit card plus other charges.

As at 30 June 2017 the average loan-to-value ratio for mortgage loans was 54% (31 December 2016: 56%).

Total allowances for impairment by product classes to non-performing loans ("NPLs") by product classes:

| | 30 June 2017 | | 31 December 2016 | |
|-------------------|---------------------|------------------|-------------------------|------------------|
| | (Unaudited) | | | |
| | NPLs | Provision | NPLs | Provision |
| | MRUB | coverage | MRUB | coverage |
| | | % | | % |
| Cash loans | 4,152 | 146 | 5,479 | 149 |
| POS loans | 2,382 | 130 | 2,725 | 129 |
| Credit card loans | 1,693 | 129 | 2,305 | 135 |
| Mortgage loans | 519 | 73 | 712 | 68 |
| Car loans | 1 | 100 | 2 | 100 |
| Total | 8,747 | 139 | 11,223 | 137 |

13. Loans to customers (continued)

Non-performing loans are defined by the Group as loans and receivables overdue for more than 90 days. Loans and receivables, except for mortgage and car loans, overdue for more than 360 days are written off. Mortgage and car loans and receivables overdue over 720 days are written off. Some of the loans written off can be subsequently sold. During the six month period ended 30 June 2017 the Group did not sell non-performing loans (six month period ended 30 June 2016: none).

During the six month period ended 30 June 2017 the Group sold performing mortgage loans with the gross value of MRUB 145 for MRUB 147. The gain of MRUB 2 is recognised in other operating income, net (six month period ended 30 June 2016: none) (Note 7).

The Group estimated the impairment on loans to customers in accordance with the accounting policy as described in Note 3(j) of the Group's annual consolidated financial statements for the year ended 31 December 2016.

At the end of 2014 the Group launched loan restructuring aimed at managing customer relationships and maximising collection opportunities. For impairment assessment purposes, such renegotiated loans are kept in the same category of assets as at the date of restructuring unless within a defined period of time borrowers fail to comply with the renegotiated terms or instead prove their performance under new conditions in which case they are treated as non-delinquent. As at 30 June 2017 renegotiated gross loans to retail customers amounted to MRUB 4,615 (31 December 2016: MRUB 5,353).

Changes in collection estimates could affect the impairment losses recognised. For example, to the extent that estimated future cash flows of loans differ by plus/minus one percent, the loan impairment allowance as at 30 June 2017 would be MRUB 1,774 lower/higher (31 December 2016: MRUB 1,709).

Analysis of movements in impairment allowance

Movements in the loan impairment allowance by classes of loans to customers for the six-month period ended 30 June 2017 were as follows:

| MRUB | Cash loans | POS loans | Credit card loans | Mortgage loans | Car loans | Loans to corporations | Total |
|---|--------------|--------------|-------------------|----------------|-----------|-----------------------|---------------|
| Balance at 1 January | 8,156 | 3,511 | 3,105 | 485 | 2 | 142 | 15,401 |
| Net charge/(recovery) | (122) | 947 | 337 | (12) | - | 252 | 1,402 |
| Loans recovered which previously were written off | 2,093 | 414 | 384 | 52 | - | - | 2,943 |
| Write offs | (4,063) | (1,789) | (1,636) | (144) | (1) | - | (7,633) |
| Effect of foreign currency translation | 7 | 7 | - | - | - | - | 14 |
| Balance at 30 June (Unaudited) | 6,071 | 3,090 | 2,190 | 381 | 1 | 394 | 12,127 |

13. Loans to customers (continued)

Movements in the loan impairment allowance by classes of loans to customers for the six-month period ended 30 June 2016 were as follows:

| MRUB | Cash loans | POS loans | Credit card loans | Mortgage loans | Car loans | Total |
|---|---------------|--------------|-------------------|----------------|-----------|---------------|
| Balance at 1 January | 17,604 | 4,606 | 6,839 | 500 | 6 | 29,555 |
| Net charge | 3,381 | 2,003 | 2,137 | 186 | (2) | 7,705 |
| Loans recovered which previously were written off | 1,692 | 338 | 374 | 20 | 2 | 2,426 |
| Write offs | (10,755) | (2,898) | (4,897) | (74) | (2) | (18,626) |
| Effect of foreign currency translation | (178) | (71) | (3) | - | - | (252) |
| Balance at 30 June (unaudited) | 11,744 | 3,978 | 4,450 | 632 | 4 | 20,808 |

14. Property, equipment and intangible assets

(a) Intangible assets

| | 30 June 2017 MRUB (Unaudited) | 31 Dec 2016 MRUB |
|--------------------------|--|-----------------------------------|
| Cost | 7,457 | 6,928 |
| Accumulated amortisation | (4,716) | (4,073) |
| Net book value | 2,741 | 2,855 |

(b) Property and equipment

| | 30 June 2017 MRUB (Unaudited) | 31 Dec 2016 MRUB |
|--------------------------|--|-----------------------------------|
| Cost | 11,500 | 11,403 |
| Accumulated depreciation | (6,556) | (6,375) |
| Impairment losses | (77) | (84) |
| Net book value | 4,867 | 4,944 |

Movements in the impairment allowance were as follows:

| | 2017 MRUB | 2016 MRUB |
|---------------------------------------|----------------------------|----------------------------|
| Balance at 1 January | (84) | (76) |
| Amounts related to offices closed | 7 | 52 |
| Balance at 30 June (unaudited) | (77) | (24) |

15. Other assets

| | 30 June 2017 | 31 Dec 2016 |
|-----------------------------|---------------------|---------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Settlements with suppliers | 1,092 | 955 |
| Taxes other than income tax | 394 | 463 |
| Prepaid expenses | 112 | 83 |
| Accrued income | 43 | 4 |
| Other | 61 | 57 |
| Impairment allowance | (3) | (5) |
| | <u>1,699</u> | <u>1,557</u> |

Movements in the impairment allowance are as follows:

| | Note | 2017 | 2016 |
|--|-------------|-------------------|-------------------|
| | | MRUB | MRUB |
| Balance at 1 January | | (5) | (1) |
| Net charge | 8 | (14) | (12) |
| Write-off | | 16 | 10 |
| Effect of foreign currency translation | | - | 1 |
| Balance at 30 June (unaudited) | | <u>(3)</u> | <u>(2)</u> |

16. Debt securities issued

| | Maturity | Coupon rate | 30 June 2017 | 31 Dec 2016 |
|---|-----------------|--------------------|---------------------|---------------------|
| | | | MRUB | MRUB |
| | | | (Unaudited) | |
| Unsecured KZT bond issue 1 of MKZT 6,769 | February 2019 | Fixed, 9.50% | 1,275 | 1,257 |
| Unsecured KZT bond issue 2 of MKZT 10,000 | May 2020 | Fixed, 15.00% | 1,859 | - |
| | | | <u>3,134</u> | <u>1,257</u> |

In February 2014 the Group issued the unsecured KZT denominated bond issue 1 with a fixed coupon rate which is valid until the final maturity.

In May 2017 the Group issued the unsecured KZT denominated bond issue 2 with a fixed coupon rate which is valid until the final maturity.

17. Subordinated debt

| | Maturity | Coupon rate | 30 June 2017 | 31 Dec 2016 |
|--|----------------------------|--------------------|----------------------|----------------------|
| | | | MRUB | MRUB |
| | | | (Unaudited) | |
| Loan participation notes issue of MUSD 500 | April 2020/ April 2018* | Fixed, 9.38% | 13,697 | 14,061 |
| Loan participation notes issue of MUSD 200 | April 2021/ April 2019* | Fixed, 10.50% | 9,952 | 10,218 |
| | | | <u>23,649</u> | <u>24,279</u> |

* Early redemption option date / Repayment date

17. Subordinated debt (continued)

In October 2012 the Group issued MUSD 500 of subordinated seven and a half year loan participation notes at the fixed rate of 9.38% through Eurasia Capital S.A. The terms of the loan agreement include a call option executable on 24 April 2018 ("the reset date"). After the reset date the interest rate is determined as two year US treasuries rate + 862.4 b.p. The proceeds from the issue were used to grant a subordinated loan to the Bank. In November 2012 the issue was registered with the CBR. As at 30 June 2017 the Group bought back the loan participation notes with a cumulative par value of MUSD 272.

In October 2013 the Group issued the MUSD 200 of Basel III compliant tier 2 seven and a half year loan participation notes at the fixed rate of 10.50% through Eurasia Capital S.A. The proceeds from the issue were used to grant a subordinated loan to the Bank. The terms of the loan agreement include a call option executable on 17 April 2019 ("the reset date"). After the reset date the interest rate is determined as two year US treasuries rate + 903 b.p. In November 2013 the issue was registered with the CBR. As at 30 June 2017 the Group bought back the loan participation notes with a par value of MUSD 35.

18. Due to banks and other financial institutions

| | 30 June 2017 | 31 Dec 2016 |
|-----------------|---------------------|---------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Unsecured loans | 5,611 | 6,697 |
| Secured loans | - | 6 |
| Other balances | 163 | 270 |
| | <u>5,774</u> | <u>6,973</u> |

19. Current accounts and deposits from customers

| | 30 June 2017 | 31 Dec 2016 |
|--------------------------------------|-----------------------|-----------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Retail | | |
| Term deposits | 116,196 | 119,393 |
| Current accounts and demand deposits | 32,021 | 30,039 |
| | <u>148,217</u> | <u>149,432</u> |
| Corporate | | |
| Term deposits | 6,100 | 5,999 |
| Current accounts and demand deposits | 309 | 252 |
| | <u>6,409</u> | <u>6,251</u> |
| | <u>154,626</u> | <u>155,683</u> |

20. Negative fair value of derivative instruments

| | 30 June 2017 | 31 Dec 2016 |
|--------------------------------|---------------------|--------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Trading derivative instruments | 218 | 39 |
| | <u>218</u> | <u>39</u> |

21. Other liabilities

| | 30 June 2017 | 31 Dec 2016 |
|---|---------------------|--------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Accrued employee compensation | 1,916 | 2,197 |
| Settlements with suppliers | 1,389 | 1,579 |
| Provision for return of insurance fee | 628 | 475 |
| Other taxes payable | 465 | 424 |
| Accrued payments to the Deposits Insurance Agency | 169 | 168 |
| Provision for litigations | 49 | 69 |
| Provision for restructuring | 48 | 51 |
| Other | 192 | 264 |
| | 4,856 | 5,227 |

Movements in the provision for return of insurance fee were as follows:

| | 2017 | 2016 |
|---------------------------------------|-------------|-------------|
| | MRUB | MRUB |
| Balance at 1 January | 475 | 253 |
| Net charge | 993 | 747 |
| Amounts returned | (840) | (655) |
| Balance at 30 June (unaudited) | 628 | 345 |

Movements in the provision for litigations were as follows:

| | 2017 | 2016 |
|---------------------------------------|-------------|-------------|
| | MRUB | MRUB |
| Balance at 1 January | 69 | 131 |
| Net charge | 25 | 74 |
| Amounts paid | (45) | (107) |
| Balance at 30 June (unaudited) | 49 | 98 |

Movements in the provision for restructuring were as follows:

| | 2017 | 2016 |
|---------------------------------------|-------------|-------------|
| | MRUB | MRUB |
| Balance at 1 January | 51 | 38 |
| Amounts related to offices closed | (3) | (29) |
| Balance at 30 June (unaudited) | 48 | 9 |

22. Financial instruments

Liquidity risk

The following table shows assets and liabilities as at 30 June 2017 and 31 December 2016 by remaining contractual undiscounted cash flows. Such undiscounted cash flows differ from the amount included in the condensed consolidated interim statement of financial position because the statement of financial position amount is based on discounted cash flows. Securities included in financial instruments available-for-sale securities that qualify as collateral for borrowing from the Central Bank of the Russian Federation are shown in the category “Less than 1 month” as management believes they are liquid assets which can be sold quickly or pledged into a repo transaction in response to liquidity needs, if necessary. In accordance with Russian legislation, individuals can withdraw their term deposits at any time, losing in most of the cases the accrued interest. Based on the past experience management believes term deposits from individuals to be a stable source of funding, thus classifying them in accordance with contractual maturities or expected prolongations. The presentation of liquidity risk has been changed since 2017.

22. Financial instruments (continued)

| MRUB | 30 June 2017 (Unaudited) | | | | | | | 31 December 2016 | | | | | | |
|--|-----------------------------|------------------|-----------------------|-----------------|----------------------|----------------|----------------|----------------------|------------------|-----------------------|-----------------|----------------------|----------------|----------------|
| | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | More than 5 years | No maturity | Total | Less than 1 month | 1 to 3 months | 3 months to 1 year | 1 to 5 years | More than 5 years | No maturity | Total |
| Assets | | | | | | | | | | | | | | |
| Cash and cash equivalents | 23,401 | - | - | - | - | - | 23,401 | 23,126 | - | - | - | - | - | 23,126 |
| Placements with banks and other financial institutions | - | 7 | 1 | - | - | 2,857 | 2,865 | - | - | 11 | 5,036 | - | 2,901 | 7,948 |
| Loans to customers | 17,856 | 31,639 | 91,301 | 77,737 | 2,645 | - | 221,178 | 19,325 | 31,268 | 84,482 | 72,587 | 3,217 | - | 210,879 |
| Positive fair value of derivative instruments | - | - | - | - | - | - | - | - | 22 | - | - | - | - | 22 |
| Financial assets available for sale (unpledged) | 18,964 | 365 | 2,552 | 143 | 14 | - | 22,038 | 17,230 | 118 | 4,133 | 422 | - | - | 21,903 |
| Assets classified as held for sale | - | - | 177 | - | - | - | 177 | - | - | 127 | - | - | - | 127 |
| Property, equipment and intangible assets | - | - | - | - | - | 7,608 | 7,608 | - | - | - | - | - | 7,799 | 7,799 |
| Investment in associate | - | - | - | - | - | 67 | 67 | - | - | - | - | - | 138 | 138 |
| Current income tax receivable | - | - | 194 | - | - | - | 194 | - | - | - | - | - | - | - |
| Deferred tax asset | - | - | - | - | - | 3,874 | 3,874 | - | - | - | - | - | 4,818 | 4,818 |
| Other assets | 706 | 627 | 306 | 60 | - | - | 1,699 | 216 | 79 | 1,228 | 34 | - | - | 1,557 |
| Total assets | 60,927 | 32,638 | 94,531 | 77,940 | 2,659 | 14,406 | 283,101 | 59,897 | 31,487 | 89,981 | 78,079 | 3,217 | 15,656 | 278,317 |
| Liabilities | | | | | | | | | | | | | | |
| Debt securities issued | - | 59 | 339 | 3,742 | - | - | 4,140 | - | 59 | 59 | 1,390 | - | - | 1,508 |
| Subordinated debt | - | - | 15,757 | 10,772 | - | - | 26,529 | - | - | 2,349 | 26,054 | - | - | 28,403 |
| Due to banks and other financial institutions | 2,328 | 1,303 | 2,227 | 110 | - | - | 5,968 | 1,640 | 346 | 4,709 | 778 | - | - | 7,473 |
| Current accounts and deposits from customers | 37,577 | 16,305 | 75,710 | 32,059 | - | - | 161,651 | 33,447 | 11,822 | 91,112 | 27,849 | - | - | 164,230 |
| Negative fair value of derivative instruments | 25 | 193 | - | - | - | - | 218 | - | - | 39 | - | - | - | 39 |
| Current income tax liability | 118 | - | - | - | - | - | 118 | - | - | 336 | - | - | - | 336 |
| Other liabilities | 2,132 | 661 | 1,950 | 113 | - | - | 4,856 | 1,149 | 2,784 | 1,092 | 202 | - | - | 5,227 |
| Total liabilities | 42,180 | 18,521 | 95,983 | 46,796 | - | - | 203,480 | 36,236 | 15,011 | 99,696 | 56,273 | - | - | 207,216 |
| Net balance position | 18,747 | 14,117 | (1,452) | 31,144 | 2,659 | 14,406 | 79,621 | 23,661 | 16,476 | (9,715) | 21,806 | 3,217 | 15,656 | 71,101 |
| Irrevocable credit related commitments | 2,932 | - | 7 | - | - | - | 2,939 | 3,152 | 6 | - | - | - | - | 3,158 |
| Net off-balance position | 2,932 | - | 7 | - | - | - | 2,939 | 3,152 | 6 | - | - | - | - | 3,158 |
| Cumulative net position | 15,815 | 29,932 | 28,473 | 59,617 | 62,276 | 76,682 | | 20,509 | 36,979 | 27,264 | 49,070 | 52,287 | 67,943 | |

22. Financial instruments (continued)

Undiscounted cash flow from term deposits from individuals based on contractual maturities was as follows:

| | 30 June 2017 | 31 Dec 2016 |
|---------------------|-----------------------|-----------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Less than 1 month | 15,051 | 7,775 |
| From 1 to 3 months | 15,335 | 10,216 |
| From 3 to 12 months | 70,229 | 88,017 |
| From 1 to 5 years | 22,329 | 22,803 |
| | <u>122,944</u> | <u>128,811</u> |

Fair value of financial instruments

The estimates of fair value are intended to approximate the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. However given the uncertainties and the use of subjective judgment, the fair value should not be interpreted as being realisable in an immediate sale of the assets or transfer of liabilities.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Group determines fair values using other valuation techniques.

The following assumptions are used by management to estimate the fair values of financial instruments that are traded in active markets:

- The estimation of the fair value of debt securities issued was made by using market quotes in the range of 99.2-104.6% from notional amount for debt securities issued in KZT
- The estimation of the fair value of subordinated debt was made by using market quotes in the range of 104.1-107.1% from notional amount for subordinated debt issued in USD.

The following assumptions are used by management to estimate the fair values of other financial instruments:

- The estimation of the fair value of POS, cash and credit card loans was made by using discounting future cash flows at discount rates of 21.0%. The estimation of the fair value of mortgage loans was made by using discounting future cash flows at discount rates of 12.5%.
- The estimation of the fair value of placements with banks and other financial institutions was made by using discounting future cash flows at discount rates of 8.3% in RUB
- The estimation of the fair value of due to banks and other financial institutions was made by using discounting future cash flows at discount rates of 0.6% in USD, 9.3% in RUB and 9.5% in KZT
- The estimation of the fair value of current accounts and deposits from customers was made by using discounting future cash flows at discount rates of 7.4-9.1% in RUB, 0.1-3.1% in USD, 0.8%-2.5% in EUR and 7.6-12.7% in KZT
- The Group uses valuation models for determining the fair value of financial instruments at fair value through profit or loss based on FX spot rates as set by the CBR, benchmark interest rates and other inputs.

22. Financial instruments (continued)

The Group measures fair values for financial instruments recorded in the condensed consolidated interim financial statement of financial position using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: Quoted market price (unadjusted) in an active market for an identical instrument
- Level 2: Valuation techniques based on observable inputs, either directly (i.e., as prices) or indirectly (i.e., derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data
- Level 3: Valuation techniques using significant unobservable inputs. This category includes all instruments where the valuation technique includes inputs not based on observable data and the unobservable inputs have a significant effect on the instrument's valuation. This category includes instruments that are valued based on quoted prices for similar instruments where significant unobservable adjustments or assumptions are required to reflect differences between the instruments.

The Group has a control framework with respect to the measurement of fair values. This framework includes the Risk Department, which is independent of front office management and reports to the Chief Risk Officer, and which has overall responsibility for the independent verification of the results of trading and investment operations and all significant fair value measurements.

Specific controls include:

- verification of observable pricing
- re-performance of model valuations
- a review and approval process for new models and changes to models involving both quarterly calibration and the back testing of models against observed market transactions
- analysis and investigation of significant daily valuation movements
- review of significant unobservable inputs, valuation adjustments and significant changes to the fair value measurement of Level 3 instruments compared to previous month.

Where third-party information, such as broker quotes or pricing services, are used to measure fair value, the Risk Department assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet IFRS requirements. This includes:

- verifying that the broker or pricing service is approved by the Group for use in pricing the relevant type of financial instrument
- understanding how the fair value has been arrived at the extent to which it represents actual market transactions
- when prices for similar instruments are used to measure fair value, how these prices have been adjusted to reflect the characteristics of the instrument subject to measurement
- where a number of quotes for the same financial instrument have been obtained, how fair value has been determined using those quotes.

Significant valuation issues are reported to the Board of Management.

22. Financial instruments (continued)

The following table analyses the fair values of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement was categorised as at 30 June 2017:

| MRUB | Carrying amount (Unaudited) | Fair value (Unaudited) | | | |
|-------------------------------|-----------------------------------|------------------------|---------|---------|---------|
| | | Level 1 | Level 2 | Level 3 | Total |
| Assets | | | | | |
| Loans to customers | 177,440 | - | - | 178,772 | 178,772 |
| Liabilities | | | | | |
| Debt securities issued | 3,134 | - | 3,210 | - | 3,210 |
| Subordinated debt | 23,649 | 24,899 | - | - | 24,899 |
| Current accounts and deposits | 154,626 | - | 154,946 | - | 154,946 |

The following table analyses the fair values of financial instruments not measured at fair value, by the level in the fair value hierarchy into which each fair value measurement was categorised as at 31 December 2016:

| MRUB | Carrying amount | Fair value | | | |
|---|--------------------|------------|---------|---------|---------|
| | | Level 1 | Level 2 | Level 3 | Total |
| Assets | | | | | |
| Loans to customers | 170,945 | - | - | 171,489 | 171,489 |
| Liabilities | | | | | |
| Debt securities issued | 1,257 | - | 1,224 | - | 1,224 |
| Subordinated debt | 24,279 | 25,065 | - | - | 25,065 |
| Current accounts and deposits from customers | 155,683 | - | 156,213 | - | 156,213 |

The estimates of fair values of financial assets other than loans to customers and financial liabilities other than debt securities issued, subordinated debt and current accounts and deposits from customers as at 30 June 2017 and 31 December 2016 are not materially different from their carrying values.

The table below analyses financial instruments measured at fair value as at 30 June 2017, by the level in the fair value hierarchy into which the fair value measurement was categorised:

| MRUB | Level 1 | Level 2 (Unaudited) | Total |
|---|---------|------------------------|--------|
| Assets | | | |
| Financial assets available for sale (unpledged) | 18,066 | 3,879 | 21,945 |
| Liabilities | | | |
| Negative fair value of derivative instruments | - | 218 | 218 |

22. Financial instruments (continued)

The table below analyses financial instruments measured at fair value at 31 December 2016, by the level in the fair value hierarchy into which the fair value measurement was categorised:

| MRUB | Level 1 | Level 2 | Total |
|---|----------------|----------------|--------------|
| Assets | | | |
| Positive fair value of derivative instruments | - | 22 | 22 |
| Financial assets available for sale (unpledged) | 17,734 | 3,868 | 21,602 |
| Liabilities | | | |
| Negative fair value of derivative instruments | - | 39 | 39 |

23. Commitments

Credit related commitments

The Group has outstanding commitments to extend credit. These commitments take the form of approved credit limits related to customer credit card accounts, approved overdraft facilities, guarantees and approved consumer loans.

| | 30 June 2017 | 31 Dec 2016 |
|--|---------------------|--------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Credit card commitments | 15,658 | 14,905 |
| POS and cash loan commitments | 2,932 | 3,152 |
| Undrawn overdraft facilities to corporations | 7 | 6 |
| | 18,597 | 18,063 |

The total outstanding contractual commitments to extend credit indicated above represent future cash requirements. Credit related commitments to individual clients are mainly classified into category “less than one month” in terms of maturity, however some of these commitments may expire or terminate without being funded.

24. Operating leases

The Group leases a number of premises and equipment under operating leases. Lease payments are usually increased annually to reflect market rentals. None of the leases includes contingent rentals.

Non-cancellable operating lease rentals are payable as follows:

| | 30 June 2017 | 31 Dec 2016 |
|----------------------------|---------------------|--------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Less than one year | 759 | 605 |
| Between one and five years | 1,452 | 1,375 |
| More than five years | 140 | 149 |
| | 2,351 | 2,129 |

During the six month period ended 30 June 2017 MRUB 521 (six month period ended 30 June 2016: MRUB 540) was recognised as an expense in the condensed consolidated interim statement of profit or loss in respect of operating leases (Note 9).

25. Contingencies

Taxation contingencies

The taxation systems in the Russian Federation and the Republic of Kazakhstan are relatively new and are characterised by frequent changes in legislation, official pronouncements and court decisions, which are often unclear, contradictory and subject to varying interpretation by different tax authorities. Taxes are subject to review and investigation by a number of authorities, which have the authority to impose severe fines, penalties and interest charges. A tax year remains open for review by the tax authorities during the three and five subsequent calendar years accordingly; however, under certain circumstances a tax year may remain open longer. Recent events suggest that the tax authorities are taking a more assertive position in their interpretation and enforcement of tax legislation.

Starting from 1 January 2012 new transfer pricing rules came into force in Russia. These provide the possibility for tax authorities to make transfer pricing adjustments and impose additional tax liabilities in respect of controllable transactions if their prices deviate from the market range or profitability range. According to the provisions of transfer pricing rules, the taxpayer should sequentially apply five market price determination methods prescribed by the Tax Code.

Tax liabilities arising from transactions between companies are determined using actual transaction prices. It is possible, with the evolution of the interpretation of transfer pricing rules in the Russian Federation and changes in the approach of the Russian tax authorities, that such transfer prices could be challenged. Since the current Russian transfer pricing rules became effective relatively recently, the impact of any such challenge cannot be reliably estimated; however, it may be significant to the financial position and/or the overall operations of the Group.

These circumstances may create tax risks in the Russian Federation and the Republic of Kazakhstan that are more significant than in other countries. Management believes that it has provided adequately for tax liabilities based on its interpretations of applicable Russian and Kazakhstan tax legislation, official pronouncements and court decisions. However, the interpretations of the relevant authorities could differ and the effect on these condensed consolidated interim financial statements, if the authorities were successful in enforcing their interpretations, could be significant.

26. Related party transactions

(a) Transactions with the parent

Amounts included in the condensed consolidated interim statement of profit or loss in relation to transactions with the parent are as follows:

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) |
|--|---|---|
| Interest income | 264 | 307 |
| Loss from foreign exchange revaluation of financial assets and liabilities | (167) | (1,556) |
| | 97 | (1,249) |

Amounts included in the condensed consolidated interim statement of financial position in relation to transactions with the parent are as follows:

| | 30 June 2017 MRUB (Unaudited) | 31 Dec 2016 MRUB |
|--|--|-----------------------------|
| Placements with banks and other financial institutions | - | 4,550 |
| | - | 4,550 |

As at 31 December 2016 placements with banks and other financial institutions shown above included term deposits of MRUB 4,550 at an effective interest rate of 8.0% with a maturity from one to two years. As at 30 June 2017: none.

(b) Transactions with entities controlled by the ultimate controlling entity

Amounts included in the condensed consolidated interim statement of profit or loss in relation to transactions with entities controlled by the ultimate controlling entity are as follows:

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) |
|---|---|---|
| Interest income | - | (103) |
| Interest expense | (617) | (736) |
| Fee and commission income | 576 | 595 |
| Gain/(Loss) from foreign exchange revaluation of financial assets and liabilities | 303 | (140) |
| Net loss on spot transactions and derivatives | - | (440) |
| Other operating income | 161 | 6 |
| General administrative expenses | (611) | (411) |
| | (188) | (1,229) |

26. Related party transactions (continued)

(b) Transactions with entities controlled by the ultimate controlling entity (continued)

Amounts included in the condensed consolidated interim financial statement of financial position in relation to transactions with entities controlled by the ultimate controlling entity are as follows:

| | 30 June 2017 | 31 Dec 2016 |
|---|------------------------|------------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Cash and cash equivalents | 1,451 | 234 |
| Property, equipment and intangible assets | 918 | 844 |
| Other assets | 70 | 37 |
| Subordinated debt | (10,149) | (10,417) |
| Due to banks and other financial institutions | (2,497) | (2,567) |
| Current accounts and deposits from customers | (10) | (142) |
| Negative fair value of derivative instruments | (193) | (39) |
| Other liabilities | (91) | (85) |
| | <u>(10,501)</u> | <u>(12,135)</u> |

As at 30 June 2017 due to banks and other financial institutions amounted to MRUB 2,497 at an effective interest rate of 7.0% with the maturity less than one month and from one month to one year (31 December 2016: MRUB 2,567 at an effective interest rate 9.4% with the maturity less than one month and from one month to two years).

As at 30 June 2017 current accounts and deposits from customers included deposits of MRUB 10 with the maturity of less than one month (31 December 2016: other balances of MRUB 142 with the maturity less than one month).

As at 30 June 2017 subordinated debt amounted to MRUB 10,149 at an effective interest rate of 10.0% with the maturity from one year to four years (31 December 2016: MRUB 10,417 at an effective interest rate of 10.2% with the maturity from one year to five years).

(c) Transactions with members of key management

Amounts included in the condensed consolidated interim financial statement of profit or loss in relation to transactions with members of key management (members of the Council and the Board of Management) of MRUB 288 (six month period ended 30 June 2016: MRUB 249) represent compensation for the period.

27. Capital management

The Group's lead regulator, the CBR, sets and monitors capital requirements for both the Bank and the Group as a whole. Bank Home Credit (SB JSC) is regulated and monitored in Kazakhstan by the NBRK.

The Group defines as capital those items defined by statutory regulation as capital for credit institutions. The Group calculates the amount of capital and capital adequacy ratios for prudential purposes in accordance with the Provision of the CBR dated 28 December 2012 No 395-P *On methodology of calculation of own funds (capital) of the credit organisations (Basel III)*. As at 30 June 2017, this minimum levels of core capital, primary capital and total capital to risk weighted assets were 4.5%, 6.0% and 8.0% respectively (31 December 2016: 4.5%, 6.0% and 8.0% respectively).

The Group maintains capital adequacy at the level appropriate to the nature and volume of its operations.

The Group provides the territorial CBR that supervise the Bank with information on mandatory ratios in accordance with set form. The Accounting department controls on a daily basis compliance with capital adequacy ratios.

The calculation of capital adequacy of the Group based on requirements set by the CBR as at 30 June 2017 and 31 December 2016 was as follows:

| | 30 June 2017 | 31 Dec 2016 |
|---|---------------------|--------------------|
| | MRUB | MRUB |
| | (Unaudited) | |
| Risk-weighted assets (N20.0) | 388,824 | 413,919 |
| Risk-weighted assets (N20.1, N20.2) | 389,616 | 413,813 |
| Core capital | 37,179 | 32,921 |
| Primary capital | 37,179 | 32,921 |
| Additional capital | 20,171 | 23,457 |
| Total capital | 57,350 | 56,378 |
| Core capital adequacy ratio N20.1 | 9.5% | 8.0% |
| Primary capital adequacy ratio N20.2 | 9.5% | 8.0% |
| Total capital adequacy ratio N20.0 | 14.7% | 13.6% |

The Group also calculates its capital adequacy in compliance with the Basel Accord issued in 1988 and amended in 1998 ("Accord") set out by the Bank of International Settlements ("BIS"). Tier I capital is represented by equity. Tier II capital is represented by subordinated debt up to 50% of tier I. In accordance with the Accord the minimum levels of Tier I capital and total capital to risk weighted assets are 4.0% and 8.0% respectively.

27. Capital management (continued)

The calculation of capital adequacy based on requirements set by BIS as at 30 June 2017 and 31 December 2016 was as follows:

| | 30 June 2017 MRUB (Unaudited) | 31 Dec 2016 MRUB |
|-----------------------------|--|-----------------------------------|
| Risk weighted assets | 228,513 | 227,507 |
| Tier I capital | 46,892 | 43,797 |
| Tier II capital | 15,014 | 17,777 |
| Total capital | 61,906 | 61,574 |
| Tier I ratio | 20.5% | 19.3% |
| Capital Adequacy Ratio | 27.1% | 27.1% |

As at 30 June 2017 and 31 December 2016 the Group was fully in compliance with the capital regulations described above.

28. Segment analysis

The Board of Management is the chief operating decision maker. The Board of Management reviews internal reporting on a regular basis to assess the performance of individual segments and to allocate resources accordingly.

The Board of Management monitors performance mainly from a product perspective and geographical perspective.

Operational information is represented by major reportable segments being POS loans, cash loans and credit card loans. Other segments comprising mortgage loans, car loans, loans to corporations and treasury operations are less significant and thus are not reported separately by the Group.

The Group operates in the Russian Federation and the Republic of Kazakhstan. In presenting geographical information the allocation of revenue is based on the geographical location of customers and assets.

Revenues of reportable segments consist of interest and fee income including inter-segment revenues resulting from allocation of financing raised by the treasury function to major segments. Performance of individual segments is assessed by the Board of Management based on segment profit or loss.

Total segment assets mainly consist of the loan portfolio and interest earning financial assets accumulated as a result of treasury operations. A presentation of segment revenues, segment profit and assets is provided below.

28. Segment analysis (continued)

(a) Operational segments

| MRUB | POS loans | Credit card loans | Cash loans | Other segments | Total |
|---|----------------------|------------------------------|-----------------------|---------------------------|-----------------|
| 6 month period ended 30 June 2017 (Unaudited) | | | | | |
| External interest income | 5,716 | 2,626 | 12,697 | 1,889 | 22,928 |
| Fee and commission income | 1,533 | 963 | 2,420 | 866 | 5,782 |
| Inter segment revenue | - | - | - | 7,000 | 7,000 |
| Total revenues | 7,249 | 3,589 | 15,117 | 9,755 | 35,710 |
| External interest expense | - | - | - | (8,330) | (8,330) |
| Inter segment interest expense | (1,475) | (959) | (4,526) | - | (6,960) |
| Inter segment other operating expense, net | (10) | (1) | (29) | - | (40) |
| Fee and commission expense | (136) | (363) | (334) | (128) | (961) |
| Other operating expense, net (Charge)/recovery of impairment losses | - | - | - | (5) | (5) |
| | (947) | (337) | 122 | (240) | (1,402) |
| Total expenses | (2,568) | (1,660) | (4,767) | (8,703) | (17,698) |
| Segment profit | 4,681 | 1,929 | 10,350 | 1,052 | 18,012 |
| 6 month period ended 30 June 2016 (Unaudited) | | | | | |
| External interest income | 5,334 | 3,427 | 12,880 | 1,946 | 23,587 |
| Fee and commission income | 2,092 | 1,097 | 2,349 | 697 | 6,235 |
| Inter segment revenue | - | - | - | 7,411 | 7,411 |
| Total revenues | 7,426 | 4,524 | 15,229 | 10,054 | 37,233 |
| External interest expense | - | - | - | (9,462) | (9,462) |
| Inter segment interest expense | (1,170) | (715) | (4,862) | - | (6,747) |
| Inter segment other operating expense, net | (111) | (70) | (483) | - | (664) |
| Fee and commission expense | (118) | (370) | (299) | (119) | (906) |
| Other operating expense, net | - | - | - | (907) | (907) |
| Charge of impairment losses | (2,003) | (2,137) | (3,381) | (184) | (7,705) |
| Total expenses | (3,402) | (3,292) | (9,025) | (10,672) | (26,391) |
| Segment profit/(loss) | 4,024 | 1,232 | 6,204 | (618) | 10,842 |

28. Segment analysis (continued)

| Segment assets MRUB | POS loans | Credit card loans | Cash loans | Other segments | Total |
|---|----------------------|------------------------------|-----------------------|---------------------------|----------------|
| Carrying amount at 30 June 2017 (Unaudited) | 53,836 | 16,103 | 100,108 | 40,104 | 210,151 |
| Carrying amount at 31 December 2016 | 58,156 | 16,539 | 89,774 | 41,783 | 206,252 |

A reconciliation of segment revenues to total revenues is provided as follows:

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) |
|--------------------------------------|---|---|
| Segment revenues | 35,710 | 37,233 |
| Inter segment revenue | (7,000) | (7,411) |
| Unallocated fee and comission income | 142 | 209 |
| Total revenues | 28,852 | 30,031 |

A reconciliation of segment profit to total profit before tax is provided as follows:

| | 6 month period ended 30 June 2017 MRUB (Unaudited) | 6 month period ended 30 June 2016 MRUB (Unaudited) |
|---|---|---|
| Segment profit for reportable segments | 18,012 | 10,842 |
| Unallocated fee and comission income | 142 | 209 |
| Unallocated fee and comission expense | (188) | (198) |
| Unallocated other operating income | 53 | 300 |
| Unallocated impairment losses | (14) | (12) |
| General administrative expenses | (9,022) | (8,915) |
| Profit before tax | 8,983 | 2,226 |

Reportable segments' assets are reconciled to total assets as follows:

| | 30 June 2017 MRUB (Unaudited) | 31 Dec 2016 MRUB |
|--|--|-----------------------------|
| Total segment assets | 210,151 | 206,252 |
| Cash and cash equivalents (excluded from other segments) | 14,221 | 15,654 |
| Placements with banks and other financial institutions (excluded from other segments) | 1,276 | 1,246 |
| Property, equipment and intangible assets | 7,608 | 7,799 |
| Assets classified as held for sale | 177 | 127 |
| Investment in associate | 67 | 138 |
| Income tax assets | 4,068 | 4,818 |
| Other assets | 1,699 | 1,557 |
| Total assets | 239,267 | 237,591 |

28. Segment analysis (continued)

(b) Geographical segments

| | Russian Federation | Kazakhstan | Eliminations | Total |
|--|-----------------------|----------------|----------------|-----------------|
| MRUB | | | | |
| 6 month period ended | | | | |
| 30 June 2017 | | | | |
| (Unaudited) | | | | |
| External interest income | 18,480 | 4,448 | - | 22,928 |
| Fee and commission income | 4,636 | 1,288 | - | 5,924 |
| Total revenues | 23,116 | 5,736 | - | 28,852 |
| External interest expense | (7,065) | (1,265) | - | (8,330) |
| Fee and commission expense | (1,010) | (139) | - | (1,149) |
| Other operating income, net | 1,753 | (71) | (1,634) | 48 |
| (Charge)/recovery of impairment losses | (1,596) | 180 | - | (1,416) |
| General administrative expenses | (7,103) | (1,919) | - | (9,022) |
| Total expenses | (15,021) | (3,214) | (1,634) | (19,869) |
| Profit before tax | 8,095 | 2,522 | (1,634) | 8,983 |
| Income tax expense | (1,299) | (533) | - | (1,832) |
| Profit for the period | 6,796 | 1,989 | (1,634) | 7,151 |
| | | | | |
| | Russian Federation | Kazakhstan | Eliminations | Total |
| MRUB | | | | |
| 6 month period ended | | | | |
| 30 June 2016 | | | | |
| (Unaudited) | | | | |
| External interest income | 20,068 | 3,519 | - | 23,587 |
| Fee and commission income | 4,810 | 1,634 | - | 6,444 |
| Inter segment revenue | 367 | - | (367) | - |
| Total revenues | 25,245 | 5,153 | (367) | 30,031 |
| External interest expense | (8,846) | (616) | - | (9,462) |
| Inter segment interest expense | - | (367) | 367 | - |
| Inter segment other operating expense, net | (184) | (215) | - | (399) |
| Fee and commission expense | (990) | (114) | - | (1,104) |
| Other operating expense, net | 1,448 | 141 | (1,797) | (208) |
| Charge of impairment losses | (7,321) | (396) | - | (7,717) |
| General administrative expenses | (7,007) | (1,908) | - | (8,915) |
| Total expenses | (22,900) | (3,475) | (1,430) | (27,805) |
| Profit before tax | 2,345 | 1,678 | (1,797) | 2,226 |
| Income tax expense | (117) | (364) | - | (481) |
| Profit for the period | 2,228 | 1,314 | (1,797) | 1,745 |

28. Segment analysis (continued)

Segment assets and liabilities

| MRUB | Russian Federation | Kazakhstan | Eliminations | Total |
|--|---------------------------|-------------------|---------------------|----------------|
| 30 June 2017 | | | | |
| (Unaudited) | | | | |
| Cash and cash equivalents | 20,631 | 2,769 | - | 23,400 |
| Placements with banks and other financial institutions | 2,702 | 161 | - | 2,863 |
| Loans to customers | 152,979 | 24,461 | - | 177,440 |
| Financial assets available for sale (unpledged) | 21,945 | - | - | 21,945 |
| Assets classified as held for sale | 177 | - | - | 177 |
| Property, equipment and intangible assets | 6,221 | 1,387 | - | 7,608 |
| Investment in associate | 1,843 | - | (1,776) | 67 |
| Current income tax receivable | 194 | - | - | 194 |
| Deferred tax asset | 3,813 | 61 | - | 3,874 |
| Other assets | 1,162 | 537 | - | 1,699 |
| Total assets | 211,667 | 29,376 | (1,776) | 239,267 |
| Debt securities issued | - | 3,134 | - | 3,134 |
| Subordinated debt | 23,649 | - | - | 23,649 |
| Due to banks and other financial institutions | 3,149 | 2,625 | - | 5,774 |
| Current accounts and deposits from customers | 139,016 | 15,610 | - | 154,626 |
| Negative fair value of derivative instruments | 25 | 193 | - | 218 |
| Current income tax liability | - | 118 | - | 118 |
| Other liabilities | 4,162 | 694 | - | 4,856 |
| Total liabilities | 170,001 | 22,374 | - | 192,375 |

28. Segment analysis (continued)

| | Russian Federation | Kazakhstan | Eliminations | Total |
|--|-----------------------|---------------|----------------|----------------|
| MRUB | | | | |
| 31 December 2016 | | | | |
| Cash and cash equivalents | 20,282 | 2,840 | - | 23,122 |
| Placements with banks and other financial institutions | 7,317 | 144 | - | 7,461 |
| Loans to customers | 149,567 | 21,378 | - | 170,945 |
| Positive fair value of derivative instruments | 22 | - | - | 22 |
| Financial assets available for sale (unpledged) | 21,602 | - | - | 21,602 |
| Assets classified as held for sale | 127 | - | - | 127 |
| Property, equipment and intangible assets | 6,560 | 1,239 | - | 7,799 |
| Investment in associate | 1,914 | - | (1,776) | 138 |
| Deferred tax asset | 4,782 | 36 | - | 4,818 |
| Other assets | 1,154 | 403 | - | 1,557 |
| Total assets | 213,327 | 26,040 | (1,776) | 237,591 |
| Debt securities issued | - | 1,257 | - | 1,257 |
| Subordinated debt | 24,279 | - | - | 24,279 |
| Due to banks and other financial institutions | 3,290 | 3,683 | - | 6,973 |
| Current accounts and deposits from customers | 142,271 | 13,412 | - | 155,683 |
| Negative fair value of derivative instruments | - | 39 | - | 39 |
| Current income tax liability | 227 | 109 | - | 336 |
| Other liabilities | 4,257 | 970 | - | 5,227 |
| Total liabilities | 174,324 | 19,470 | - | 193,794 |

Chairman of the Board of Management

Y. Andresov



Chief Financial Officer

I. Kolikova